



Opus Global Group

Strategy and Management Consulting

Our Business Advisory Case Study

"We entrusted Opus Global Group to manage our mission critical IT PMO. With OGG's IT specialist, we were able to enhance our IT service delivery model with higher utilization rates while significantly reducing our total cost of ownership!"

Vice President, Fortune 1000 CPG Company



"The OGG Business Advisors created unique insights into our technology valuation and integration strategies for our M&A pre/post merger. Our target merger involved complex strategic valuations of financial significance that could have negatively impacted our capital return on investment."

Vice President, Premier Mid-Market Retailer



Opus Global Group is a premier management consultancy firm specializing in the delivery of service solutions in the domains of IT Strategy, Management Consulting, Business Performance Management and Advisory Services. Together with our clients and partners, we design long-term strategies to achieve the most advantageous high impact enterprise performance.

TURNAROUND

Our Role: Interim CEO of \$150 million division of a Fortune 500 manufacturing company.

Our Challenge: The threat of shut down for the division: sales were off 60%, profits down 25%, with over \$40 million in high-risk accounts receivable.

Our Solutions: OGG transformative change of leadership CEO / CIO / COO, installed critical control BPI, BPM processes and instituted broad business continuity and performance scorecard programs.

Our Results: OGG changes resulted in the collection of the \$32 million in global receivables and the return of sales and margin performance to company standards.

PERFORMANCE

Our Role: Private Equity firm holding of a technology corporation with \$650 million in revenue.

Our Challenge: Optimize overall financial technology, operational performance, increased net profits, and global margin rate.

Our Solutions: OGG implemented new operating BI, KPI's, transformation to higher margins through productizing and re-use. OGG executed best-in-practices solutions including a strategic road map tied to operational and financial benchmarks.

Our Results: The Private Equity firm rebounded and overachieved on all key financial metrics including an annual increase in revenue of 40%



Accelerate Your Business Performance



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"We decided to call OGG to design and implement our company performance scorecard. OGG identified new areas of optimal business performance linked to our financials to achieve a global operational improvement with benchmarking KPI's."

CEO, Fortune 100 Life Sciences Company



"I am extremely pleased with the progress we have made in all areas of our BPM engagement. It has been a pleasure to work with the consultants and specialists, who do not treat our company as another client, but actually take ownership of the task at hand and have it resolved."

Thomas Tills
CEO, Tills Group

MERGER & ACQUISITION

Our Role: CEO of Fortune 100 Life Sciences Company.

Our Challenge: The emerging company had introduced ERP software to support enterprise collaboration in strategic planning and global product development. The global pre/post merger due diligence failed to deliver the business assessments in IT and finance.

Our Solutions: OGG formulated a global solution with world class consultants to engage with new strategic wins that drive new value creation through critical IT mapping, operational execution and a new PMO office to manage the worldwide M&A program.

Our Results: A business impact on valuation and a successful acquisition and performance to exceed the CEO company standards.

GROWTH

Our Role: CFO and CEO of the new manufacturing company.

Our Challenge: Lead the startup growth initiative of a new international division of technology and performance improvement services.

Our Solutions: OGG focused on the two most critical obstacles to rapid growth: operational efficiencies and a rapid ROI unleashing our enterprise intelligence with our global executives and management in 3 countries.

Our Results: Led the new company from zero to over \$150 million in sales within two years and provide strategic formulation to the executive management for the IPO launch.

OGG Service Offerings

IT STRATEGY CONSULTING

Our IT consulting services are aimed at accelerating your business performance through leveraging advanced technology solutions and services to achieve a maximum competitive advantage in the marketplace.

PERFORMANCE MANAGEMENT

Companies of all sizes across all industries use Opus Global Group to gain more insight into what drives better performance, identify areas that uncover hidden opportunities in their business.

MANAGEMENT CONSULTING

We help unleash the power of our clients' enterprise information and business intelligence by strategy formulation and ROI analytics, then implementing the solutions and services to achieve improvements across the enterprise value chain.

ADVISORY SERVICES

With our dedicated management team of business specialists and thought leadership professionals, we provide insights to solving real problems to the complex business issues with a focus on accelerating our clients' operational excellence.

Contact our OGG consultant at 1.773.935.3583 today for your free consultation and receive your confidential ROI business analysis for all your business services.