



# Opus Global Group

Strategy and Management Consulting

## Our Management Consulting Case Study

"We entrusted Opus Global Group to manage our mission critical IT PMO. With OGG's IT specialist, we were able to enhance our IT service delivery model with higher utilization rates while significantly reducing our total cost of ownership!"

**Vice President, Fortune 1000  
CPG Company**



"The OGG Business Advisors created unique insights into our technology valuation and integration strategies for our M&A pre/post merger. Our target merger involved complex strategic valuations of financial significance that could have negatively impacted our capital return on investment."

**Vice President, Premier Mid-  
Market Retailer**



### A GLOBAL INVENTORY AND OPERATIONAL PROJECT

The 8<sup>th</sup> largest U.S. airline was challenged with their global inventory strategy and operational execution on best practices, benchmarks, reporting, dashboards and financial compliance for their MRO material inventory cost control and total property capital loss of over \$50 million dollars valuation.

Today, the driving forces such as shortening time-to-market, reducing costs, achieving zero defects, and improving customer service have created a new level of urgency for the need for better visibility into inventory cost structures and operational performance. Furthermore, the most powerful enterprise resource planning (ERP) systems have long been designed to facilitate performance measurement for inventory management and they continue to evolve with new capabilities to assist in more active performance management. However these ERP systems fail in their ability to analyze business conditions to develop and improve

inventory, demand planning and business plans, that monitor and measure progress and provide the visibility into day-to-day procurement to enable more effective and timely decision making. It places heavy emphasis on the active use of the right information at the right time for the right person to proactively guide and readjust the course of the financial and supply chain management rather than just passively measuring its progress. It is the missing link between strategy and execution with new benchmarks and measurements that are based on, and encourages, a continuous





# Opus Global Group

Strategy and Management Consulting

"We decided to call OGG to design and implement our company performance scorecard. OGG identified new areas of optimal business performance linked to our financials to achieve a global operational improvement with benchmarking KPI's."

**CEO, Fortune 100 Life Sciences Company**



"I am extremely pleased with the progress we have made in all areas of our BPM engagement. It has been a pleasure to work with the consultants and specialists, who do not treat our company as another client, but actually take ownership of the task at hand and have it resolved."

**Thomas Tills**  
**CEO, Tills Group**

process improvement (CPI) in a global logistics marketplace, with inventory depot management being a critical business function to capture a new competitive advantage.

With our client challenged with these new driving forces and paradigms, Opus Global Group designed and integrated new software application logic to track world-wide material status based upon the past 10 years of data historical analysis. Our solutions involved Vendor to Multi-Distribution channels, OEM to MRO, Loan and Borrow distribution financial transactions.

Our Enterprise Project Management activities included designing multi-skills matrix programs and personnel training, tracking and reporting daily detailed cost analysis of data logic system coordinated with executives in operations, finance, and comptroller of property register. The net result of our engagement reorganized their inventory management practices with innovative benchmarks, metrics for continuous business process improvements and enhanced MRO material visibility across USA, Canada and Mexico for aerospace maintenance, repair and operations.

## OUR SERVICE OFFERINGS

### IT STRATEGY CONSULTING

Our IT consulting services are aimed at accelerating your business performance through leveraging advanced technology solutions and services to achieve a maximum competitive advantage in the marketplace.

### MANAGEMENT CONSULTING

We help unleash the power of our clients' enterprise information and business intelligence by strategy formulation and ROI analytics, then implementing the solutions and services to achieve improvements across the enterprise value chain.

### PERFORMANCE MANAGEMENT

Companies of all sizes across all industries use Opus Global Group to gain more insight into what drives better performance, identify areas that uncover hidden opportunities in their business.

### ADVISORY SERVICES

With our dedicated management team of business specialists and thought leadership professionals, we provide insights to solving real problems to the complex business issues with a focus on accelerating our clients' operational excellence.

**Contact our OGG consultant at 1.773.935.3583 today for your free consultation and receive your confidential ROI business analysis for all your business services.**